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Everything to Gain and
Nothing to Lose ***
By Placing Order Early

1896...
Prices

Special Import Catalogue

SELECT STOCK FROM THE MOST RELIABLE GROWERS IN
BERMUDA, HOLLAND, FRANCE, GERMANY, JAPAN, CHINA
AND AMERICA***



Bermuda Easter Lily

PRICES ARE GUARANTEED. Many varieties are certain to be higher before date of delivery, while some may be lower. By ordering now the Florist is insured against a rise in price, and is guaranteed the benefit of a lower rate should such be quoted by us in our regular Bulb Catalogue.

The True Bermuda Easter Lily

(*Lilium Harrisii*)

Flowers from our bulbs are NOT shipped from Bermuda and offered in competition with those forced by the Florists of the United States. THIS WE GUARANTEE. See next page for prices, etc.

Headquarters ==

for Roman Hyacinths, Dutch Hyacinths, Tulips, Narcissus, Freesias, Callas, Lilies, Lily of the Valley, Spiraea.

Horticultural Stock
of Every Description

PITCHER & MANDA,
SHORT HILLS, N. J.

IMPORTERS AND GROWERS.....
OF BULBS, PLANTS AND SEEDS

Everything to Gain and Nothing to Lose by Placing Order Early

TRUE BERMUDA EASTER LILY

(*Lilium Harrisii*)

(READY IN JULY AND AUGUST)

We Guarantee Our Bulbs fully up to measurement, and in perfect condition when delivered.

Do You Force Harrisii? The following is worthy of your careful consideration: We further guarantee that no flowers have been cut from our *Lilium Harrisii* bulbs, and shipped to America, a course practiced by a majority of Bermuda growers, and which cannot be too bitterly opposed by the Florists of the United States. Please bear this in mind when comparing prices. It is not a question as to whether the bulbs are injured by this malpractice. *The growers who avoid this injustice to their American customers should receive the benefit of their orders.* If you would stop the practice, this is the quickest way to do it.

Prices are put in very low for true, healthy stock, for the benefit of early orders.

	Per 100	Per 1,000
5 to 7 inches in circumference	\$2 50	\$22 50
7 to 9 inches in circumference	4 50	42 50
9 to 11 inches in circumference	10 00	90 00
11 inches and over in circumference	25 00	

LILUM LONGIFLORUM

Bermuda Grown

	Per 100	Per 1,000
5 to 7 inches in circumference	\$3 50	\$30 00
7 to 9 inches in circumference	6 00	50 00

EARLY ROMAN HYACINTHS

(READY IN AUGUST)

Romans were scarce last year. The crop this season does not equal the demand. Such is the latest report of the leading French growers and exporters, and is further proved by the sudden advance in prices. It is most important that orders be placed early for these important bulbs. Prices will be found somewhat higher than last season, but are guaranteed. Our stock of Romans comes from the same growers, year after year, and has always given universal satisfaction.

	Per 100	Per 1,000
White—11 to 12 centimeters in circumference	\$2 00	\$17 00
12 to 15 centimeters in circumference	2 50	23 00
13 to 15 centimeters in circumference	3 00	27 00
Blue	1 75	14 00
Light Rose	2 00	15 00
Dark Rose	2 00	15 00
Yellow	5 00	45 00
White Italian	2 25	20 00



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DUTCH ROMAN HYACINTHS

(READY IN SEPTEMBER)

Bloom somewhat later than the French Roman Hyacinths, and are much cheaper in price.

	Per 100	Per 1,000
Single Dark Red and Rose, separate.....	\$2 00	\$15 00
Single Pure and Blush White, separate.....	2 00	15 00
Single Light and Dark Blue, separate.....	2 00	15 00
Single Mixed, all colors, separate.....	1 75	13 50

DUTCH FORCING HYACINTHS MIXED

(READY IN SEPTEMBER)

From Choicest Named Varieties

Our Mixed Hyacinths for forcing must not be confounded with the cheap Mixed Hyacinth usually sent out as Hyacinths for Bedding. The bulbs here included are from the most select forcing varieties, which, under names, sell for a much higher price. Bulbs are **first size**, and fully matured. We recommend these mixtures as the most profitable to the Florist for forcing.

	Per 100	Per 1,000		Per 100	Per 1,000
Single Red	\$2 75	\$23 00	Double Red.....	\$2 75	\$23 00
Single Rose.....	2 75	23 00	Double Rose.....	2 75	23 00
Single Pure White	2 75	23 00	Double Pure White	2 75	23 00
Single Blush, White.....	2 75	23 00	Double Blush, White.....	2 75	23 00
Single Light Blue.....	2 75	23 00	Double Light Blue.....	2 75	23 00
Single Dark Blue.....	2 75	23 00	Double Dark Blue.....	2 75	23 00
Single Yellow.....	2 75	23 00	Double Yellow.....	3 50	30 00
Single Mixed	2 50	22 00	Double Mixed.....	2 50	22 00

DUTCH HYACINTHS NAMED

(READY IN SEPTEMBER)

Following are the most popular varieties for American trade and are all first size. Second size Hyacinths are not to be recommended for Florists' use, in consequence of which we will carry this season only large first size, matured bulbs.

Price—Our Selection of Leading Varieties—\$4.50 per 100; \$40.00 per 1,000

Single Red

	Per doz.	Per 100		Per doz.	Per 100
Amy.....	\$0 50	\$3 50	Lord Macaulay.....	\$0 75	\$5 00
Baron Von Thuyll	70	4 50	Norma	60	4 00
Gigantea	60	4 25	Robert Steiger	60	4 00
Jenny Lind	60	4 00	Sultan's Favorite	70	4 50
L'Ami du Coeur	60	4 00	Gertrude	75	5 00

Single Pure and Blush White

Alba Superbissima	\$0 70	\$4 50	La Franchise	\$0 70	\$4 50
Baron Von Thuyll	70	4 50	La Grandesse	1 00	7 00
Blanchard	75	5 00	Mme. Van der Hoop	70	4 50
Grand Vainquer	75	4 75	Queen Victoria	70	4 50
Grandeur a Merville	60	4 25	Mont Blanc	85	6 00
			Snowdrift	1 00	7 00
			Voltaire	60	4 00

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DUTCH HYACINTHS NAMED—Continued

Single Light and Dark Blue

	Per doz.	per 100
Argus	\$0 70	\$4 50
Baron Von Thuyll	70	4 50
Bleu Mourant	70	4 50
Chas. Dickens	70	4 50
Czar Peter	90	6 50
Grand Maitre	70	4 50

	Per doz.	per 100
King of the Blues	\$0 90	\$6 50
La Peyrouse	70	4 50
Leonidas	70	4 50
Marie	70	4 50
Orondatus	85	6 00
Uncle Tom	70	4 50

Single Yellow

	Per doz.	per 100
Alida Jacobs	\$0 85	\$6 00
Herman	75	5 00
Heroine	85	6 00

Double Light and Dark Red

	Per doz.	Per 100
Alida Catherina	\$0 85	\$6 00
Acteur	70	4 50
Boquet Royal	75	5 00
Czar Nicholas	60	4 00

Double Pure and Blush White

	Per doz.	Per 100
Anna Maria	\$0 70	\$4 50
Boquet Royal	60	4 25
Duchess de Bedford	60	4 25
Grand Vainquer	85	6 00

Double Light and Dark Blue

	Per doz.	Per 100
Albion	\$0 75	\$5 50
Blocksb erg	70	4 50
Bride of Lammermoor	75	5 75
Chas. Dickens	75	5 00
Crown Prince of Sweden	70	4 50
General Antinck	60	4 25

	Per doz.	Per 100
Garrick	\$0 70	\$4 50
Lord Wellington	70	4 50
Mignon de Drijfhout	75	5 00
Prince of Saxe Weimar	60	4 25
Rembrandt	75	5 00

Double Yellow

	Per doz.	Per 100
Boquet d'Orange	\$0 80	\$6 00
Goethe	70	4 50
Jaune Supreme	80	6 00
William III.	75	5 00
Louis d'Or	80	6 00

TULIPS

(READY IN SEPTEMBER)

Our Own Selected Mixtures

Single or Double

Mixture No. 1—Extra Superfine—Contains an equal percentage of White, Pink, Yellow, Scarlet, Violet and Variegated sorts, blooming at the same time and growing the same height. 75c. per 100; \$6.00 per 1000.

Mixture No. 2—Superfine—Contains only the best varieties for forcing, and the most profitable to the Florist. 65c. per 100; \$5.50 per 1000.

Mixture No. 3—First Quality—Suitable either for bedding or forcing. 45c. per 100; \$4.00 per 1000.



Single and Double Tulips

Everything to Gain and Nothing to Lose by Placing Order Early

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TULIPS—Continued

SEPARATE COLORS—Our Selection of Varieties—White, Pink, Yellow, Scarlet, Violet, Variegated, equal quantities of each, single and double. \$1.00 per 100; \$7.00 per 1000.

Single Named

	Per 100	Per 1,000
Artus, Scarlet	\$0 50	\$4 00
Belle Alliance, Scarlet	75	6 50
Bizard Verdict, Red and Yellow	50	4 00
Canary Bird, Yellow	1 50	13 00
Chrysolaria, Yellow	1 00	9 50
Cardinal's Hat, Brown and Red	50	4 00
Cottage Maid, White and Pink	1 50	13 00
Crimson King, Crimson	50	4 00
Duc Van Tholl, Scarlet	65	4 50
Duc Van Tholl, Red and Yellow	50	4 00
Duc Van Tholl, Rose	1 00	8 00
Duc Van Tholl, Gold Striped	65	4 50
Duc Van Tholl, Yellow	1 50	13 00
Duc Van Tholl, White	1 40	12 00
Duc Van Tholl, Crimson	50	4 00
Duchesse de Parma, Orange and Yellow	50	4 00
Jagt v. Delft, White	65	4 50

	Per 100	Per 1,000
Keizerkroon, Red and Yellow	\$0 90	\$6 50
La Reine (Queen Victoria), White	65	4 50
Pottebakker, White	1 50	13 00
Pottebakker, Yellow	1 50	13 00
Pottebakker, Scarlet	90	7 50
Proserpine, Pink	2 00	17 50
Purple Crown, Purple	75	5 00
Rachel Ruisch, Rose	1 25	10 00
Rembrandt, Scarlet	1 25	10 00
Rosa Mundi, Scarlet and Pink	1 00	8 00
Rose Gris de lin	1 50	13 00
Standard Silver, Crimson and White	1 00	7 00
Thomas Moore, Orange	1 50	13 00
Van der Helst, White and Rose	1 50	13 00
Vermilion Brilliant, Vermilion	2 50	20 00
Wouwerman, Violet	50	4 00
Yellow Prince, Yellow	1 35	11 00

Double Named

	Per 100	Per 1,000
Duc Van Tholl, Red and Yellow	\$0 70	\$4 50
Gloria Solis, Brown and Yellow	70	4 50
Imperatrum Rubrorum, Scarlet	1 50	13 00
La Candeur, Pure White	85	5 50
Murillo, Pink and White	2 00	15 00

	Per 100	Per 1,000
Peony, Red	\$0 80	\$6 00
Peony, Gold	1 50	12 00
Rex Rubrorum, Scarlet	1 50	13 00
Rosine, Rose	1 20	9 00
Tournesol, Red and Yellow	1 60	14 00
Salvator Rosa	2 75	24 00
Yellow Rose	65	4 50

Single Late Tulips

	Per 100	Per 1,000
Parrot Mixed	\$1 00	\$8 00
Bizarre Mixed	45	3 50
Byblœmens Mixed	70	5 00

	Per 100	Per 1,000
Gesneriana, Scarlet	\$0 65	\$4 50
Golden Crown, Yellow	65	4 50

JONQUILS

(READY IN AUGUST AND SEPTEMBER)

	Per 100	Per 1,000
Single	\$0 50	\$4 50
Double	4 00	35 00
Campannelle	70	5 00

	Per 100	Per 1,000
Single	\$0 50	\$4 50
Double	4 00	35 00
Campannelle	70	5 00

LILIUM CANDIDUM

(READY IN AUGUST)

One of the most popular White Lilies—selected, large—French grown bulbs. \$2.50 per 100; \$20.00 per 1000.

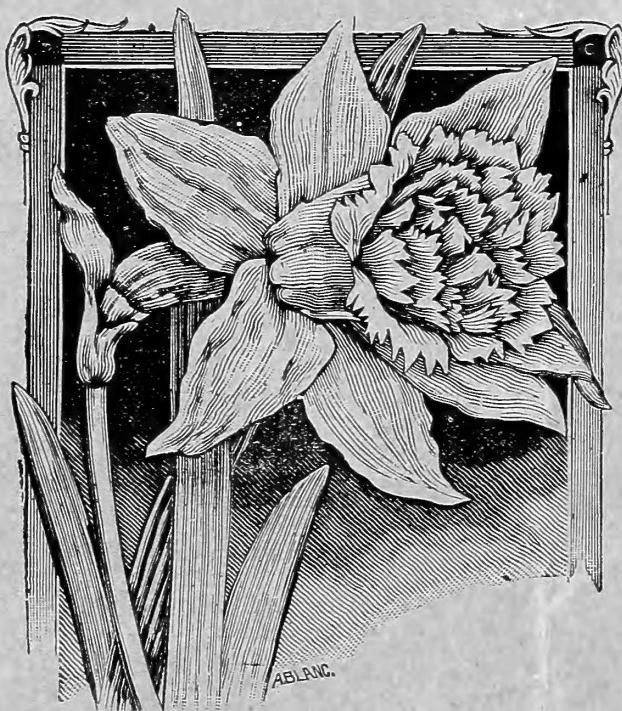
GLADIOLUS

(READY IN NOVEMBER)

The Bride—Best for Florists, Pure White. 45c. per 100; \$3.50 per 1000.

Colvillei Rubra—Red, with Purple Markings. 45c. per 100; \$3.50 per 1000.

Everything to Gain and Nothing to Lose by Placing Order Early



Double Trumpet Narcissus Von Sion

AB:BLANC.

Single—(READY IN SEPTEMBER)

Horsfieldii, White, Yellow Cup	\$4 .00	\$30 .00
Bulbocodium, Golden Yellow	2 .50	22 .50
Incomparabilis Stella Alba, White, Yellow Cup	75	5 .00
Poeticus, White, Red Cup	35	2 .50
Poeticus Ornatus, very early	1 .00	7 .50
Princeps, Yellow	1 .25	10 .00
Trumpet Major, Golden Yellow	1 .50	12 .50



CHINESE SACRED NARCISSUS

Flower of the Gods

Every Florist should have a supply of these Bulbs on hand during the season, as they are everywhere popular and always in great demand.

The Bermuda Grown Bulbs, while being cheaper, are really much earlier, and usually give most satisfactory results.

	Per 100	Per 1,000
Bermuda Grown —Ready in August	\$4 .50	\$40 .00
China Grown —Ready in September	5 .50	50 .00

Per Mat of 120 Bulbs, \$6.25



Chinese Sacred Narcissus

NARCISSUS

Florists' most popular varieties for Forcing and Bedding.

Double

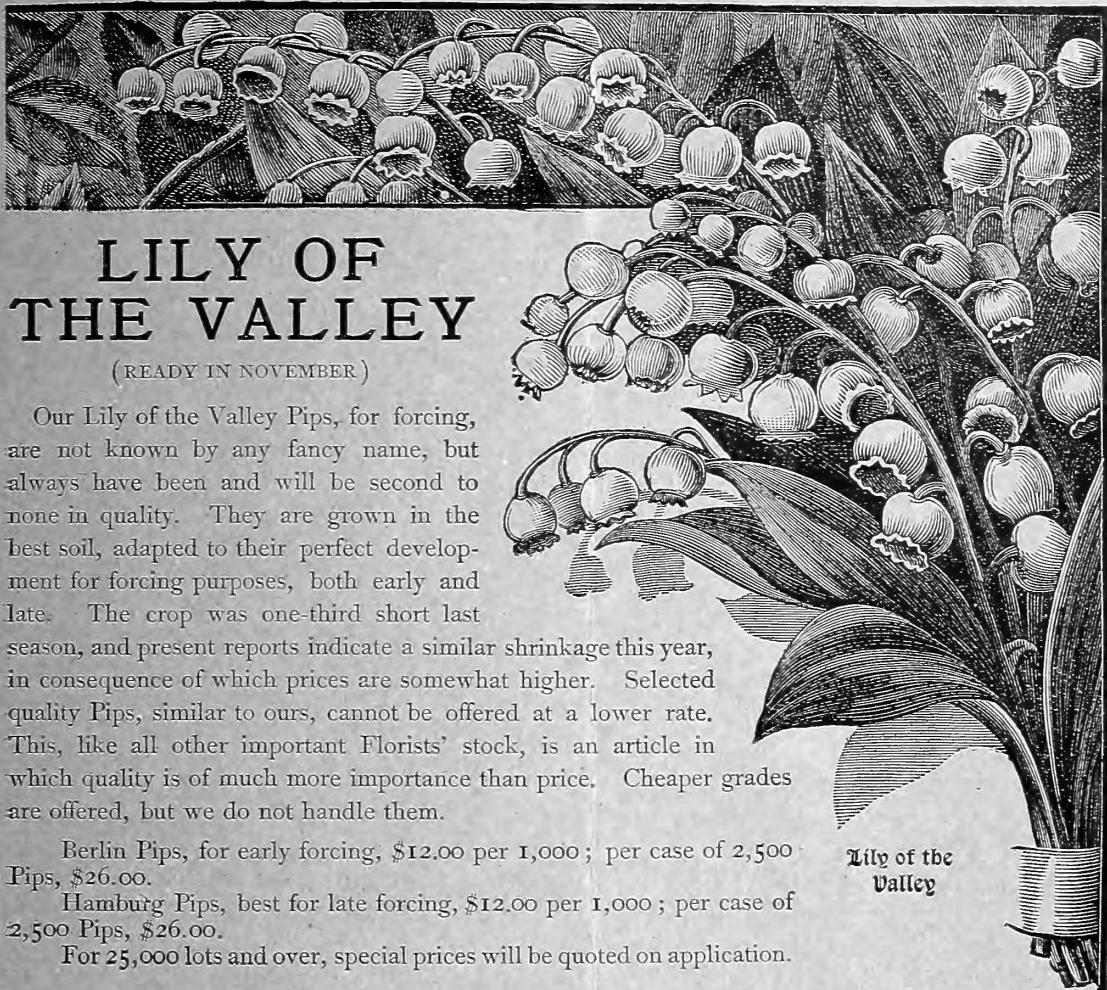
(READY IN SEPTEMBER)

	Per 100	Per 1,000
Von Sion , Pure Yellow, extra selected large bulbs double noses	\$1 .75	\$15 .00
Von Sion , selected bulbs	1 .50	13 .50
Alba Plena Odorata, Pure White	60	4 .75
Incomparable (Butter and Eggs)	60	4 .75
Orange Phoenix, White and Orange	1 .75	15 .00

Polyanthus

(READY IN AUGUST)

Paper White, selected large bulbs	\$1 .00	\$7 .00
Paper White Grandiflora, large bulbs	1 .25	8 .00
Double Roman, Pure White with Citron Cups	1 .35	8 .50



LILY OF THE VALLEY

(READY IN NOVEMBER)

Our Lily of the Valley Pips, for forcing, are not known by any fancy name, but always have been and will be second to none in quality. They are grown in the best soil, adapted to their perfect development for forcing purposes, both early and late. The crop was one-third short last season, and present reports indicate a similar shrinkage this year, in consequence of which prices are somewhat higher. Selected quality Pips, similar to ours, cannot be offered at a lower rate. This, like all other important Florists' stock, is an article in which quality is of much more importance than price. Cheaper grades are offered, but we do not handle them.

Berlin Pips, for early forcing, \$12.00 per 1,000; per case of 2,500 Pips, \$26.00.

Hamburg Pips, best for late forcing, \$12.00 per 1,000; per case of 2,500 Pips, \$26.00.

For 25,000 lots and over, special prices will be quoted on application.

JAPAN LILIES

Longiflorum, (Ready in September), 5 to 7 inches in circumference.....

Per 100 Per 1,000

\$2 25 \$20 00

Longiflorum, (Ready in September), 7 to 9 inches in circumference.....

4 00 38 00

NOTE.—Please note that the following Lilies are ready for delivery in October; for January delivery lower prices will be quoted on application.

Auratum, 7 to 9 inches in circumference.....

Per 100 Per 1,000

\$4 00 \$35 00

Auratum, 9 to 11 inches in circumference.....

6 00 55 00

Speciosum Rubrum, 7 to 9 inches in circumference.....

4 50 40 00

Speciosum Rubrum, 9 to 11 inches in circumference.....

7 00 60 00

Speciosum Album, 7 to 9 inches in circumference.....

8 00 75 00

Speciosum Album, 9 to 11 inches in circumference.....

10 00 90 00

CROCUS

(READY IN SEPTEMBER)

	Per 100	Per 1,000
Blue.....	\$0 25	\$2 00
White.....	25	2 00
Striped.....	25	2 00

	Per 100	Per 1,000
Yellow	\$0 30	\$2 75
Mixed	25	2 00
Named Varieties.....	45	3 50

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CALLA LILIES

(READY IN AUGUST, SEPTEMBER AND OCTOBER)

	Per 100	Per 1,000		Per 100	Per 1,000
White, over 3 inches	\$6 75	\$60 00	Black, Selected Large Bulbs	\$6 00	\$55 00
White, over 4 inches	8 50	80 00	Spotted	5 00	45 00
White, over 6 inches	10 00	90 00			

FREESIA REFRACTA ALBA

(READY IN JULY AND AUGUST)

	Per 100	Per 1,000
Extra Selected Monster Bulbs	\$1 00	\$8 50
Selected Bulbs	75	5 50
Flowering Bulbs	40	3 50

SPIRÆA

(READY IN NOVEMBER)

Florists' Forcing Varieties

Spiraea Japonica	\$3 50	\$30 00	Spiraea Astilboides	\$4 50	\$40 00
Spiraea Japonica Grandiflora	5 00	45 00	Spiraea Astilboides Floribunda	10 00	90 00

OXALIS-BERMUDA BUTTERCUP

The Popular New Florists' Variety

We have an excellent stock of extra large bulbs—\$2.50 per 100; \$20.00 per 1,000.

DWARF PEARL TUBEROSES

(READY IN NOVEMBER)

We deal in extra large size bulbs only—the true double variety—First size, 4 to 6 inches in circumference, \$7.50 per 1,000.

NOTE.—It will be much more profitable for the Florist to have his bulbs delivered in the Fall, as this article is always higher in the Spring.

MISCELLANEOUS BULBS

	Per 100	Per 1,000		Per 100	Per 1,000
Amaryllis Johnsonii	15 00	Iris, Spanish Mixed	\$0 40	\$ 3 00
Allium Neapolitanum	60	5 00	Ornithogalum Arabicum	1 50	12 00
Anemone, Fulgens	1 75	15 00	Snowdrops, Single	50	4 50
Dicentra Spectabilis	5 00	40 00	Snowdrops, Double	1 00	9 50
Ixia, Mixed	50	4 00	Snowdrops, Giant	65	5 50
Iris, English Mixed	90	7 00	Scilla Siberica	50	3 50

AZALEA INDICA

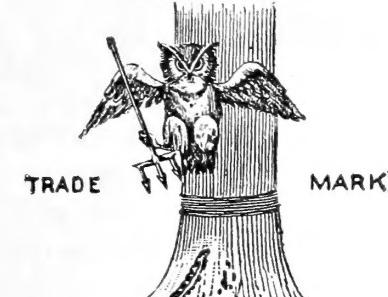
We offer for delivery the coming Fall an exceptionally fine stock of well grown plants, with well shaped heads, in varieties most in demand by American purchasers. These are grown for us by the best Azalea specialists on the continent, in consequence of which we can guarantee to deliver nothing but first-class stock in every respect. Sizes and prices as follows:

	Per Doz.	Per 100		Per Doz.	Per 100
10 to 12-inch heads	\$4 50	\$35 00	16 to 18-inch heads	\$18 00	\$125 00
12 to 14-inch heads	7 50	60 00	18 to 20-inch heads	24 00	200 00
14 to 16-inch heads	15 00	100 00	20 to 24-inch heads, each	\$3	30 00

ERMISCH'S CATERPILLAR LIME

(RAUPEN LEIM)

Owl Trident Brand.



W.M. MENZEL & SON.
NEW YORK
SOLE AGENTS FOR
UNITED STATES & CANADA.

NOW is the Time

To protect your **FRUIT** and **SHADE**
TREES against the ravages of Cater-
pillars, Borers, and other noxious in-
sects.

The great ravages which are annually caused by numerous noxious insects, make it desirable to adopt some method to protect fruit and shade trees from these attacks, which will be at once effective, cheap, harmless and lasting, and thereby secure large crops of healthy fruit from the former and abundant foliage on the latter, and in this, as in many other cases, **an ounce of prevention is worth a pound of cure. Do not wait until the damage is done** to apply the remedy, but **apply it at once**,

The **only reliable, effective and perfectly harmless** remedy against many crawling and wandering insects on trees is

Ermisch's Caterpillar Lime. (Ermisch's Raupenleim.)

OWL TRIDENT BRAND, REGISTERED,

which has been approved and adopted by the Prussian Ministry of Agriculture, Forests and Domains, and numerous other foreign Government Boards, Forestry Departments and Horticulturists, as well as Authorities on Tree Culture in all parts of the United States.

A single trial will convince the most sceptical of the superior merits of the article as an **insecticide of the highest order**.

As a **remedy** against such pests as **borers** in peach, pear, cherry, apple, quince and other fruit and shade trees, fruit bark beetles, apple weevil or curculio on various fruit trees, also canker worms, codling moth, winter moth, gypsy moths, tussock moths, sawflies, bag worms, tent caterpillars, blood louse, tree louse, red spider, ants, aphids, scales, beetles of various kinds, pear psylla and numerous other insect pests **it stands unrivalled**.

Also to **prevent barking of trees** by horses, cattle, deer, rabbits, mice, etc.

DIRECTIONS FOR USING.

1. **Against insects crawling up or down the trunks of trees**, scrape off rough bark and apply the lime evenly to the trunk of the tree under the lowest limbs, or about four (4) feet from the ground, in a band **4 to 6** inches wide and at least $\frac{1}{4}$ inch thick, and **against Canker Worms**, apply a band a foot wide and $\frac{1}{2}$ inch thick. The insects cannot cross these bands and are caught on or under them in large numbers.

2. **Against Borers** thoroughly coat entire surface of trunk and lower branches of tree from ground up, where borers are in the habit of alighting, or laying their eggs.

The greatest range and most useful purpose that this material will serve is the protection it affords on trees of all kinds against the attacks of **borers**. For this purpose it should be applied **very thoroughly** at least $\frac{1}{4}$ of an inch thick to all the points that the borers are likely to attack, and if so applied it will **absolutely prevent the issuance of any of the insects then under the bark**, and it will also **prevent** as absolutely the **entrance of beetles** for the purpose of making galleries and laying eggs.

Properly applied it will **remain sticky and efficient** unaffected by temperature or rain for **three months** and longer.

WHOLESALE PRICE.

\$32.00 per Case, containing 40	5 lb. Tins.
28.00 "	" 20 10 "
3.00 " Keg,	" 25 "
5.50 " "	" 50 "

RETAIL PRICE.

\$1.00 per 5 lb. Tin.
1.75 " 10 "
3.75 " 25 " Keg.
6.75 " 50 "

PITCHER & MANDA,

(INCORPORATED.)

Nurserymen, Seedsmen and Florists.

THE UNITED STATES NURSERIES,

SHORT HILLS, N. J.

